



OVERALL FIRM FACT SHEET

Nilan Johnson Lewis was founded in 1996 to introduce strategic, more effective ways to solve clients' legal challenges. The firm's significant growth is the product of its founders' shared ideals and the artful execution of clients' objectives by everyone involved with the firm.

Date Founded

August 19, 1996

2011 Revenues

\$23 million

Revenue Growth Since Inception (1997)

138%

Client Growth Since Inception

450% - 100 (1996) to 450 (today)

Practice Areas

Product Liability/Mass Tort
Labor & Employment
Commercial Litigation
Health Care
Business Law

Subsidiary

Consulting Company

Total Employees— 92

47 Attorneys
30 Shareholder Attorneys
3 Special Counsel Attorneys
12 Associate Attorneys
1 Staff Attorney
0 Contract Attorney
2 Consultants
1 Of Counsel

Founding Shareholders

Matthew Damon
William Hittler
Brian Johnson
Donald Lewis
Michael Nilan

Board of Directors

Matthew Damon
Michael Nilan
Joe Schmitt
Tracy Van Steenburgh
Dan Poretti

President

Matthew Damon

Chief Operating Officer

Kim Ess

Diversity

49% Women Attorneys (47% women shareholders)
9% Attorneys of Color
6% GLBT Attorneys

Firm Rankings (2009)

Top 25 Law Firms – *The Business Journal*

Firm Awards

2011 NAFE and Flex-Time Lawyers Best Law Firms for Women
2010 Minnesota Women Lawyers' Leadership Award
2010 Minneapolis/St. Paul Business Journal Best in Real Estate Interior Renovation Finalist
2010 Woodworks Wood Design Awards Interior Building Award for Cuningham Group's design of Nilan Johnson Lewis' office
2009 PR Newswire Legal PR Marketing Communications Award for The Lawyer Job Interview Translator
2008 Minnesota Chapter of the Legal Marketing Association Your Honor First Place Award
2008 Hennepin County Wellness by Design Award
2007 Hennepin County Bar Association Diversity Award
2006 Hennepin County Bar Association Special Achievement Award for Diversity
2006 Minnesota Chapter of the Legal Marketing Association Your Honor First Place Awards (2)
2005 Minnesota Chapter of the Legal Marketing Association Your Honor First Place Award
2004 Hennepin County Bar Association Diversity Award

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